

# DHRUV SOIN

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## SUMMARY

Data Science student skilled in SQL, Python, and Power BI with hands-on experience building dashboards, conducting EDA, and translating data into business insights. Holder of Google Analytics and Qlik Data Analytics certifications. Multiple national and international hackathon winner with a track record of delivering data-driven solutions under pressure.

## TECHNICAL SKILLS

**SQL & Databases:** SQL (JOINS, CTEs, Window Functions, Aggregations), MySQL, MongoDB  
**BI & Visualisation:** Power BI, Qlik, Google Analytics, Matplotlib, Seaborn, Excel (Pivot Tables, VLOOKUP)  
**Data & Analysis:** Python, Pandas, NumPy, EDA, Data Wrangling, Statistical Analysis, Feature Engineering  
**Tools:** Streamlit, Jupyter, Git, Google Sheets, VS Code, Celonis

## PROJECTS

### Sales Performance Dashboard — SQL • Python • Power BI • Pandas [github.com/dhruvsoin/sales\\_performance\\_dashboard](https://github.com/dhruvsoin/sales_performance_dashboard)

- Queried 10,000+ rows of retail sales data using SQL CTEs and window functions to compute MoM revenue growth, regional performance, and top-10 product rankings.
- Built a Power BI dashboard with 6 KPI cards and drill-downs by region and category, identifying 3 subcategories contributing to 18% of total losses.
- Automated a monthly data cleaning pipeline in Python using Pandas, reducing pre-processing time by ~40%.

### Streamlit Expense Tracker — Python • Streamlit • Pandas • Matplotlib [github.com/dhruvsoin/streamlit-expense-tracker](https://github.com/dhruvsoin/streamlit-expense-tracker)

- Built a web-based expense tracking app handling 500+ monthly transactions — category tagging, date filtering, and monthly budget vs. actual comparisons across 8 spending categories.
- Visualised spending patterns using Matplotlib (bar, pie, trend charts) with summary statistics; identified top 3 overspending categories and flagged anomalies automatically.
- Reduced manual reconciliation effort by ~60% vs. spreadsheet tracking; data persisted via CSV with export functionality for further analysis.

### EduHats — Industry-Aligned Syllabus Matcher — Python • Streamlit • Groq Llama-3.1-70B • JobSpy [github.com/dhruvsoin/EduHats-Streamlit](https://github.com/dhruvsoin/EduHats-Streamlit)

- Scraped 500+ live job postings, extracted 80+ in-demand skills via LLM parsing, and performed frequency-weighted gap analysis across 5 technical domains.
- Generated structured PDF reports with prioritised skill recommendations; adopted for curriculum review at Kristu Jayanti College.

## EXPERIENCE

### Data Analytics Intern — Sepiolite Technology Pvt Ltd Jul – Aug 2025 · Remote

- Cleaned 4 multi-source datasets (10,000+ records each) at 98%+ accuracy; built 3 KPI dashboards cutting report prep time by 35%.
- Automated data validation in Python — reduced QA processing from 2 hours to 20 minutes per dataset.

### Sales Marketing Advisor — Sparta Telecom Sep 2023 – Mar 2024 · New Delhi

- Managed 800+ lead records; identified conversion bottlenecks that improved team close rate by 12% over 6 months.

## ACHIEVEMENTS & COMPETITIONS

- 1st Place (200 teams, 6 countries)** Sudo//Build International Hackathon — Christ University (24-hr)
- 1st Prize — National Level** UiPath Agentic AI Hackathon
- 1st Prize (24-hr)** TechBiz National Hackathon — Presidency University
- Top 4 / 143 teams (24-hr)** HackSpora'25 — Karpagam Academy, Coimbatore
- Top 12 — National** Aarohan Viksit Bharat Hackathon — IIT Bombay
- 1st Prize — Data Storytelling + Data Maverick Title** SynchroTech'25
- 15+ additional wins** across inter-college technical and non-technical events

## CERTIFICATIONS

- Google Analytics Certification** — Google · Nov 2024
- Qlik Data Analytics Certification** — Qlik · Jun 2025
- Digital Engineering — Gold Category (79%)** — NASSCOM FutureSkills Prime · Aug 2025
- MongoDB Database Admin Path** — MongoDB · Jul 2025

## EDUCATION

### B.Sc. Data Science — Kristu Jayanti College (Autonomous), Bengaluru

*Expected July 2027*

Coursework: Database Management Systems, Statistical Methods, Data Visualisation, Business Analytics